

Luka Lu

Name: Luka Lu

Law firm: Capital Associates

Position: Managing Partner

Profile:



Luka Lu, who had obtained her law degree from Peking University and had worked for an American law firm for more than two years and C & C Law Office -- the first Chinese law firm specializing in foreign related legal services, has the cutting edge legal knowledge and experience in banking and finance law, company law, government law, joint venture laws, wholly foreign-owned company law, intellectual property right law, tax law, labour law, etc.. She has helped to establish many foreign invested companies including joint ventures, wholly-foreign-owned companies, as well as holding companies, among which were in the fields of telecommunication, media, mining, medical care, beverage, media, aviation, etc.. She has worked on many power projects; she has represented many banks and financial institutions in their lending in China and launching their new financial products in China; she has worked on many listing projects; she is also the long-term retainer appointed by many international companies and organizations to handle their daily corporate matters in China. In the recent years, Luka Lu has worked on many merger and acquisition projects for foreign companies, and she was invited to deliver speeches in various conferences including conferences in London. Luka Lu has been chosen to be included in the 2002 edition of AsiaLaw Leading Lawyers, which is the only authoritative publishing book on leading Asian lawyers.

List of Some Transactions and Clients

- Representing IFC in joint ventures' negotiations, joint venture documents drafting, lobbying with SAFE (due to the successful lobbying, SAFE issues a new regulation regarding security provided by FIEs which made it possible for IFC to lend loans to FIEs against mortgage or other security provided by FIEs)
- Working for Kimberly-Clark as a long-term retainer since 1995 covering all its investment in China including setting up the investment company in China
- Representing PanAmSat in an administrative litigation case in China
- Working for Baxter as its long-term retainer for its daily legal issues, investment plan and litigation and arbitration cases
- Working for Heidelberg, the biggest graphic company in the world since 1993 as its

long-term retainer covering all its legal work in China

- Working for Airbus regarding its joint ventures in China
- Working for SAS Airline as its long-term retainer
- Working for Ameco, a joint venture between Lufthansa and Air China
- Working for GE Medical on a labour dispute
- Working for Maersk
- Working for Marsh
- Working for 3721 as its long-term retainer
- Working for Bank of America
- Working for IFU, Danish Government Fund as its long-term retainer regarding all its investments in China
- Appointed by ECGD (England Export Guarantee Department) to advise and issue legal opinion regarding its projects in China
- Working for ABN AMRO for the first securization project in China
- Working for CIMC
- Working for ABN AMRO and other 25 international banks on a project finance in China
- As a long-term retainer working for Philips
- Working for CITIC Industrial Bank for a receivables finance to Nortel
- Working for Novo Nordisk as its long-term retainer
- Working for Jardine
- Working for MII
- Working for Rockwell on its labour issue
- Working for the British Council as its long-term retainer
- Working for the British Embassy
- Working for the British Chamber of Commerce on a litigation case
- Working for the Danish Chamber of Commerce on its legalization
- Working for EDC (the Canadian Export Agency)
- Working for GIEK (the Norwegian Export Agency)
- Working for Sampo Bank, a Finish Bank
- Working for Svenska Handelsbanken, the Swedish Commercial Bank
- Working for Danfoss as its long-term retainer covering all its legal issues

- Setting up two WFOEs for Svedala, and advising on its legal issues
- Working for Merida Bank regarding a fiancée arrangement for Nokia
- Working for Jebsen, an international trading company
- Working for Vestas, a wind mill manufacturer
- Working for Glencore on mining projects
- Working for GN Nettest, a telecom company
- Working for several joint venture power stations
- Working for nuclear power station projects
- Working for San Miguel since 1996 covering all its projects and daily legal issues in China
- Working for Imerys
- Working on Debeer's projects in China
- Representing F. L. Smith, one of the biggest cement machinery manufacturers in the world for acquisition negotiation and due diligence
- Representing the biggest UK mining company ECC, i.e. English China Clay in several joint venture negotiations
- Representing a UK tobacco company, Imperial Tobacco regarding its cooperation projects in China
- Representing a Swedish company in carrying out due diligence and negotiations in three development zones to identify the best location with the best investment environment and with the best terms for land price for the establishment of a wholly foreign-owned company;

Topics

Draft Labour Contract Law

A Few Contract-Related Issues

Updates on PPC Laws & Regulations

A FEW ISSUES ON PRC LABOUR LAW

How to Start Your Business

Strategies to Deal with termination and a few other issues

New Policies Major New Regulations Issued in 2005

Latest Development of PRC Law

Publications

Business Do's And Don'ts on the mainland

LOI:

I am a Chinese lawyer and has been helped many Danish companies to invest in China, I know the Danish mentality, the advantage of the Danish companies in China, and the challenges that they are facing, and I have bridged the gap between the Danish mentality and the Chinese mentality. I helped to set up the Danish Chamber of Commerce from the very beginning, drafted the articles of association, advised the best setup and helped to obtain the approval. I believe by sitting in the board, I can help with the strategy of the chamber and can contribute my part in terms bridging the chamber with more Chinese organizations, helping match-making between Danish companies and Chinese companies, etc..

Best regards,

Luka Lu

Managing Partner



Capital Associates

25I, Block A, Grand Orient

2A Dongzhimenwaixiaojie,

Beijing, P.R. China, 100027

Tel: 86-10 84479588 ext.201

Fax: 86-10 84479349

Mob: 86-18810878805

Email: lukalu@capitallaw.cc