## XINWEI LIU's Résumé



Name:Xinwei LiuGender:FemaleNationality:DanishResidence:Beijing, ChinaMobile phone:+86 135 8190 8766Mail address:xinwei.liu@arlafoods.com

20+ years' international working experiences (15 years in Denmark and UK) in developing and executing business growth strategy; successfully led profitability improvement project in a matrix sales organization in EMEA (Europe, Middle East & Africa); successfully led China sales & marketing team to turn business around and generated significant growth while meeting profitability target.

Has worked with some well known Danish companies, such as Vestas, Danfoss, Novozymes; one fortune 100 American company. Currently working as Head of China / Vice President of Arla Foods, leading a business of RMB 1billion in revenue.

Xinwei has two bachelors from University of Southern Denmark; an Executive MBA from London Business School. She speaks fluent English, Danish and Mandarin.

## **Letter of Nomination**

Dear DCCC,

It's great pleasure to join DCCC as a board member.

My main purpose is to contribute to further development and collaboration between Danish and Chinese business; join the networks and share experiences with business partners and new associates; contribute to make the Danish community an attractive and meaningful organization in China, so that it further enhances the mutual understanding and friendship of both cultures.